

# CAPABILITIES STATEMENT

## Core Competencies

Ponderosa Packaging is a veteran-owned, U.S.-based small business delivering mission-critical, customizable packaging solutions that endure real-world conditions—from active deployment zones to federal warehouses—and meet federal compliance and Department of Defense packaging standards.

For over 30 years, we have supported government and commercial clients worldwide with scalable, secure, and dependable packaging solutions on time, every time.

Our global supply chain allows us to meet the shifting needs of clients with high quality, cost-effective, white-glove customer service.

## Capabilities

- Custom corrugated packaging manufacturing and design—from concept and prototyping to full-scale production.
- Warehousing and inventory management for clients, ensuring supply availability and just-in-time delivery.
- Robust logistics network with international capabilities, guaranteeing timely order fulfillment and efficient supply chain coordination.
- 30 years of experience in federal, state & local government and military contracts and in-depth knowledge of procurement processes and compliance standards.
- Expertise in MIL-STD-129, ASTM, FAR, and other federal/state requirements ensures compliance and operational efficiency across all agencies.

## Differentiators

- Government Contracting Expertise:** With hundreds of successful contracts executed across 20+ federal agencies, we bring unmatched compliance expertise and efficiency.
- Reliability & On-Time Guarantee:** We offer global dependability with 99.8% on-time delivery nationwide with international capabilities.
- Longstanding Support for GSA:** For 30+ years, Ponderosa Packaging has directly supported the GSA Global Supply Program fulfilling hundreds of federal orders for packaging each year.
- One-Stop Solution:** From custom box design and manufacturing to warehousing and logistics, Ponderosa Packaging embeds itself into our clients' workflow, allowing them to streamline supply chain and focus on core business.
- Veteran-Owned Excellence:** Our company reflects the discipline, integrity, standards, and dedication to service demonstrated by the United States Military.

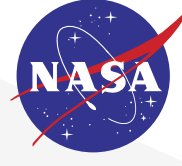
## Clients

Ponderosa Packaging supports prime vendors, federal government, state, and local agencies directly by reliably fulfilling mission-critical packaging needs. These relationships demonstrate our ability to consistently meet high standards and deliver measurable results.

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## Clients

### Federal Agencies:



FEMA



### Prime Contractors:



LOCKHEED MARTIN



Raytheon

### Commercial:



## Achievements

- Meeting strict delivery and exceptional quality standards are in the DNA of our company. Because of this, we were selected as a prime supplier of fiberboard boxes by Defense Logistics Agency (DLA) for a 5-year contract (2024–2029).
- For 30+ years, Ponderosa Packaging has been a direct support to the GSA Global Supply Program fulfilling hundreds of federal orders for packaging each year and can be found on "GSA Advantage!".
- Ponderosa Packaging has been a strong supplier of correctional facilities nationwide for decades as a long-term supplier of the Federal Bureau of Prisons (BOP).
- Working with a wide array of high profile clients across federal agencies and Fortune 500 Companies, whatever your needs are, we've got you covered with measurable cost savings and a high customer satisfaction record!
- Ponderosa Packaging has bolstered FEMA operations in post-hurricane response efforts with rapid-deploy Flex Vault shipments built for everything from extreme weather zones, to warzones and warehouses.

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## Associations & Organizations









## Product & Service Types

We work directly with each of our clients to understand their unique needs and specifications to create customized, tailor-made packaging solutions that protect against electrostatic discharge (ESD), moisture, and physical shocks. From disaster zones and battlefields to warehouses and freight, our product suite—including the Flex Vault—are designed to meet an array of applications and can be customized to clients' needs. Whether you need custom plastic or microchip packaging, chipboard, or pallets, we make it our mission to make yours a success.

### Product Types:

-  Bulk and Reusable
-  Stock Products
-  Retail Packaging
-  Protective Packaging
-  Custom Packaging Design

### Service Types:

-  **Integrated Semiconductor Logistics & Warehousing:** Excellence Ponderosa Packaging offers a holistic logistics and warehousing solution tailored for the semiconductor sector.
-  **Secure Handling & Storage:** Our facilities are equipped with advanced security systems and climate controls to ensure the integrity of sensitive semiconductor components.
-  **Compliance & Risk Management:** Our team ensures all packaging and transportation methods comply with regulations and proactively identify and mitigate potential risks in the supply chain. Customized Logistics Planning: We offer strategic planning and execution of transportation routes, including multimodal options, to optimize delivery times and costs.
-  **End-to-End Supply Chain Protection & Specialized Handling:** Recognizing the critical nature of semiconductor components, Ponderosa Packaging ensures their protection throughout the supply chain.
-  **Responsive Customer Service:** We provide clients with dedicated support teams available around the clock to address inquiries, manage logistics adjustments, and provide timely updates.
-  **Customized Logistics Planning:** We offer strategic planning and execution of transportation routes, including multimodal options, to optimize delivery times and costs.

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**Flex Vault** (formerly S.U.R.E-Pak) is a safe, reusable, collapsible, multi-purpose storage and shipping container system. The Flex Vault is the mission-critical solution ready for deployability across warehouse operations. Durable and dependable, this packaging option is 100% recyclable, can hold 2,000 lbs, and withstand up to 100 uses before needing replacement. It is collapsible, making it an optimal choice for warehouse use, and strong enough to withstand being dropped from a helicopter ensuring deployability in any extreme environment or scenario— from natural disaster zones to battlefields.

## Closing

Partner with Ponderosa Packaging and let us deliver packaging solutions that meet your unique requirements. With 30 years of experience providing durable, dependable, high-quality, compliant packaging solutions globally, we're ready to support your organization's needs.

Contact us today!  
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For more detailed information about Ponderosa's suite of products, [click here](#) to view the product catalog. Or [call](#) to learn more about our consultative services.